

## Message Text

UNCLASSIFIED POSS DUPE

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20

ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 EUR-25 CAB-09 CIAE-00 COME-00

DODE-00 INR-10 NSAE-00 RSC-01 FAA-00 L-03 SS-20 NSC-10

H-03 DRC-01 /110 W

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R 241940Z JAN 74

FM AMEMBASSY CARACAS

TO SECSTATE WASHDC 2506

INFO AMEMBASSY BONN

UNCLAS CARACAS 00770

E.O. 11652: N/A

TAGS: ETRN

SUBJECT: CIVAIR : LUFTHANSA-VIASA TALKS

REF: 10 FAM 521

1. REPRESENTATIVES GERMAN AIRLINE LUFTHANSA AND VENEZUELA'S VIASA MET LAST WEEK IN CARACAS TO DISCUSS RESULTS OF THEIR COOPERATION AND FUTURE PLANS. THE AIRLINES PRESENTLY OFFER THREE FREQUENCIES CARACAS-FRANKFURT, ONE BY LUFTHANSA, ONE BY VIASA AND ONE IN JOINT OPERATION.

2. BOTH SIDES EXPRESSED SATISFACTION WITH RESULTS AND REPORTED THAT WHILE IN 1970 SERVICE TRANSPORTED 1,000 PASSENGERS, NUMBER HAD INCREASED TO 5,000 DURING 1973.

3. WHILE ESTABLISHMENT OF A COMPLETE REVENUE POOL IS APPARENTLY NOT INTENDED, BOTH SIDES EXPRESSED THEIR INTENTION TO INTENSIFY COOPERATION. VIASA ANNOUNCED THAT BEGINNING APRIL 1974 IT WILL UTILIZE A DC-10 ON THE CARACAS-MADRID-FRANKFURT ROUTE ONCE A WEEK.

4. COMMENT: VIASA'S PLANS REGARDING FRANKFURT MAY BE HAMPERED SOMEWHAT BY FACT THAT ITS POOL PARTNER KLM ALSO OFFERS TWO WEEKLY FLIGHTS CARACAS-FRANKFURT AND THAT COLOMBIAN  
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AVIANCA ALSO HAS TRAFFIC RIGHTS ON SAME ROUTE. NEVERTHELESS, IT APPEARS VIASA'S INTENTION TO STRENGTHEN MIDDLE ATLANTIC

SOUTH AMERICA-EUROPE ROUTES THEREBY SYPHONING SOME OF PAN  
AMERICAN'S TRAFFIC CARACAS-NEW YORK-EUROPE.  
FISHER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, MEETINGS, AVIATION AGREEMENTS, AIR ROUTES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 JAN 1974  
**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Executive Order:** N/A  
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**Subject:** CIVAIR : LUFTHANSA-VIASA TALKS  
**TAGS:** ETRN  
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